

Starter Kit

Data Sheet

How It Works:

Our Starter Kit provides everything you need for a comprehensive evaluation for just \$1,899 – Pano Device zero clients, Pano Manager software, along with Pano Remote and Pano Dual Monitor add-ons, all designed to run on your existing VMware vSphere or VI3 virtual infrastructure and local area network.

We have a simple eight step process (online at www.panologic.com/starter-kit) to guide you through the installation and evaluation process, making it fast and easy for you to see how deploying virtual desktops can help you deliver reliable, secure and cost-effective Windows desktops.



What is Included:

Each Starter Kit includes full, unrestricted versions of Pano Logic products:

- Five black **Pano Device** zero clients
- One **Media Kit** with licenses for Pano Manager and Pano Direct Service software
- One **Pano Remote** USB key and Pano Gateway software (via download)
- One **Pano Dual Monitor** USB video adapter with DVI-VGA adapter and USB cable
- One full year of **Maintenance, Support and Software Updates**

How to Get It:

The Starter Kit can be purchased online at store.panologic.com for only \$1,899 in the US and Canada – for International orders, please go to www.panologic.com/international_buy or call us directly to be referred to a channel partner in your area.

In addition, **QuickStart services** are available from our certified Pano Logic channel partners – leveraging their expertise, training and industry best practices to help you install the Starter Kit and complete your evaluation in as little as one day for only \$2,000.

Key Benefits:

The Starter Kit delivers all of the Pano Logic components you need to quickly and cost-effectively perform an evaluation of how virtual desktops and Pano Logic's unique zero client Pano Devices can help you deliver the reliable, secure Windows desktop computing your users need.

- **Proves how easily and quickly desktop virtualization can be deployed**
- **Documentation provided to help optimize use cases and deployment plans**
- **Business models help you quantify and convey benefits to your management**
- **With the QuickStart services, complete your evaluation without delays or distractions**

Prerequisites:

The following components are needed to install and evaluate the Starter Kit:

- **VMware Software** – one of the following is needed to run the Starter Kit:
 - ◆ vSphere Standard Edition and vCenter Server Foundation Edition.
 - ◆ VMware View Enterprise or Premier Starter Kits, providing licenses for 10 DVMs.
 - ◆ VMware 4 Essentials, combining vSphere and vCenter Server, for up to 3 servers.
- **Microsoft Windows** – five VDA licenses and media for installing Windows XP or Windows 7.
- **Server Hardware** – a server with a Xeon Dual or Quad Core CPU at 2.0 GHz or faster, at least 8 GB of RAM and 200 GB free disk space. A separate Windows PC workstation is also required to assist in the setup and configuration tasks.
- **Peripherals** compatible USB keyboards/mice and VGA monitors.
- **Application Software** – media and license keys needed to install any applications into the desktop virtual machines (DVMS) as required for testing.

To ensure your planned workloads are supported, we've posted a specific list of requirements at www.panologic.com/starter-kit-system-requirements

Results:

To capture the planning and results from your evaluation you also get templates for:

- **Test Plans** documenting network, server, software, and DVM configurations.
- **Use Cases** capturing the configuration, resources and evaluation activities for each test user or workstation, along with a record of the evaluation steps, test data, and results.
- **Business Case Model** calculating capital/operating savings along with resulting productivity and environmental benefits based on your deployment plans and evaluation results.

The image displays three screenshots of Panologic software templates. The first is a 'VDI Business Case - Results' spreadsheet showing a comparison between a traditional PC environment and a VDI environment over a 5-year period. It details energy savings, hardware costs, and total savings. The second is a 'VDI Use Case' form detailing user requirements, application needs, and hardware specifications. The third is another 'VDI Use Case' form, providing a more detailed view of user roles, applications, and hardware configurations.

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