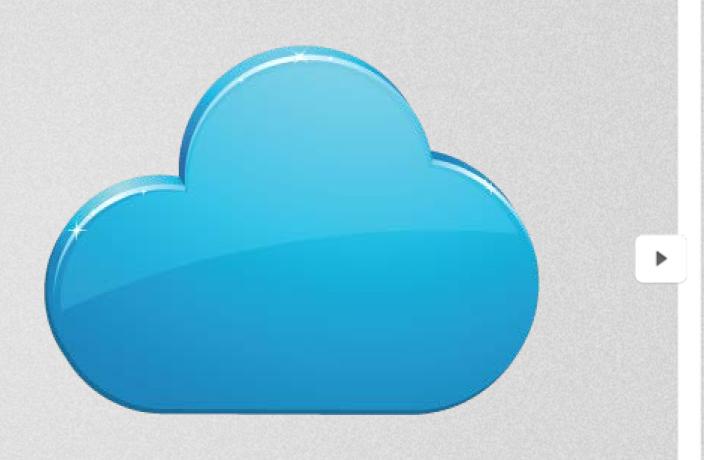
Using the Cloud to Support BYOD



Presented by Eric Henry, CTO of Helixstorm



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About the Presenter

Eric Henry, CTO of Helixstorm

- Co-founded Helixstorm in 2007, and brings over 20 years of technology experience and numerous distinguished certifications to the organization.
- Specializes in IT infrastructure planning, design, and implementation.
- Strong background in SAN storage, Virtualization, and Operating Systems.
- Recently recognized by The Computerworld Honors Program as a 2011
 Laureate for the design and implementation of a High Availability Storage project.



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Items to Discuss

- > BYOD: The Accelerating Landscape
- The IT Problem Created by BYOD
- Things to Consider before Leveraging the Cloud
- Suggested Cloud Solutions

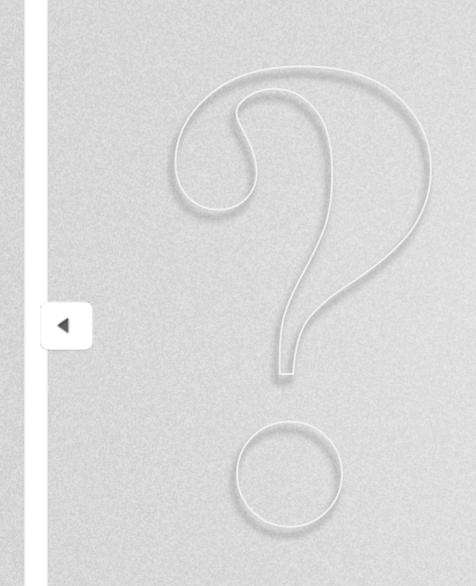


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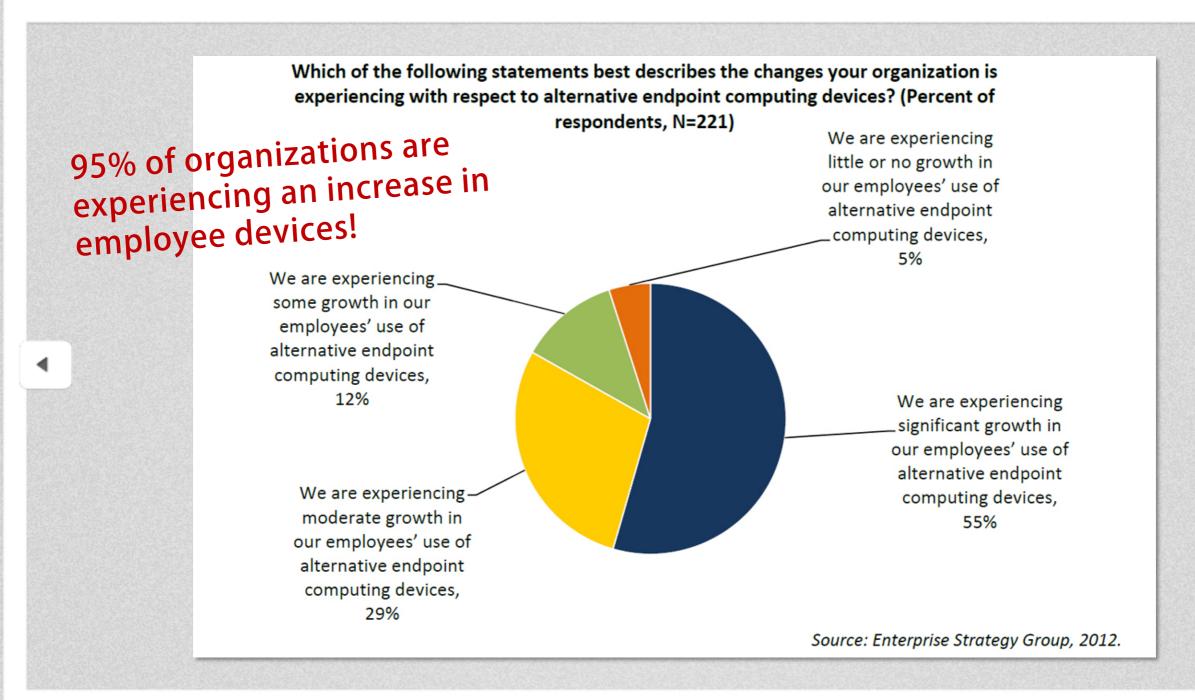


A Question to Start:

How many of you are noticing more mobile devices at work?



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People are Working Differently

- US Employees Survey showed 27% of employees use do-it-yourself tech
- US Employees Survey showed that 97% of people carry more than two devices
- Hardware shipments in 2015 are projected to be at 300 million tablets and 1.1 billion cell phones
- The mobile applications market is expected to reach \$33 billion by 2015



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The Pace of End-user Technology is Changing

- People are used to sophisticated technology
 - This leads to higher expectations coming from employees about IT
- The workforce is more mobile
- New applications are on the rise
- People are using new and different devices (and bringing them to work)



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BYOD Can Create Problems for IT Organizations

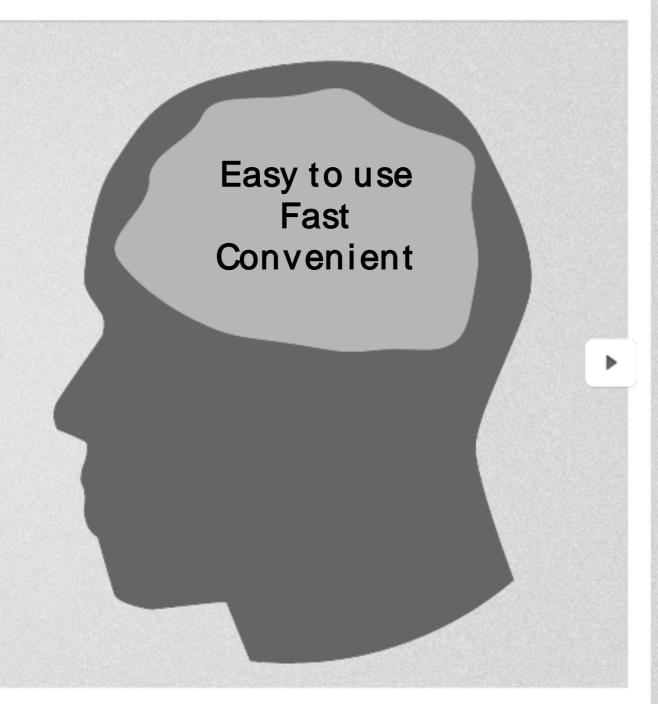
- Makes current computing models unpredictable and unstandardized
- The diversity of devices, applications, and access is challenging to manage
- Security and efficiency are difficult to balance
- Changes or additions to corporate technology can break configurations
- Budget restraints make it difficult to be flexible with so many devices
- Different needs for different groups of employees

helixstorm we make IT easier for you

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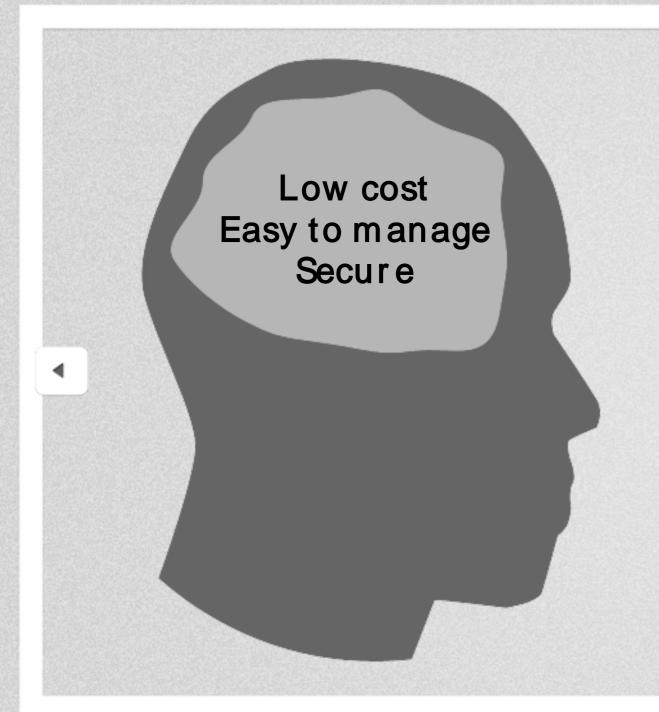
End-user Needs

- Fast access to data
- Flexibility in device usage
- Ability to access data from multiple devices
- Stay productive even when not in the office
- Easy and convenient
- No fear of data getting stolen or lost





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IT Professional Needs

- Ability to manage data on multiple devices
- Maintain security, compliance, and auditing
- Easy to support
- Simple provisioning and maintenance
- Low cost
- Satisfy end-user requirements



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How to Satisfy Both Parties

It comes down to making a plan to fulfill these three fundamental things:

- Keep data secure and protected across multiple endpoints
- Implement methods to control access
- Maintain and improve productivity



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Things to Consider before Leveraging the Cloud



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Things to Consider before Leveraging the Cloud

Current IT Model

- OS, Applications, and User Data are tightly integrated and tied to a single device
- Rigid architecture means IT is dependent on standardized device configurations
- Any change to the technology can break the configuration and drive up costs
- Ongoing budget and compliance pressures and constraints



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Things to Consider before Leveraging the Cloud

The Ideal, BYOD-minded IT Model

- Shifted focus from single device to the delivery of services
- Better end-user freedom without compromising IT control and security
- Simple platform that integrates technology components, management tools, and applications into a centralized service
- Connection of people and technology, irrespective of devices



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Improve what you have now

- Simplify components by virtualizing them
- Leverage key initiatives like OS migrations, desktop refreshes, M&A, etc. to transform devices into centrally managed services



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Virtualization: Virtual Desktops

- Desktop is not on the endpoint, but instead hosted in the data center
- Better end-user experience
- Desktop is available on multiple devices, including mobile
- Simplified management and increased control
- Reduced TCO of endpoint devices



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Virtualization: Data Center

- Significantly reduce your data center TCO
- Consolidate space, utilize all available resourced, and reduce unnecessary cost
- Faster server provisioning
- Increased uptime
- Natural transition to the cloud



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Embrace the Cloud

- Extend your enterprise policy to the cloud
- Move to the cloud at a pace that matches your available budget and resources
- Educate yourself and your company on the best cloud environment for you



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Escape to the Cloud

- Leave behind traditional methods and transition new application and data services to the cloud
- Use applications that enable the workforce to connect, communicate, and collaborate with each other
- Let the PC become a service instead of the focus, and eventually retire it



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In Summary



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BYOD: In Summary

Benefits to Leveraging the Cloud for BYOD

- Better way for users to work
- Easier and optimized way for IT to manage enterprise technology
- IT and End-users will be on the same page, working together instead of against each other
- Highly productive workforce without having to sacrifice security



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Questions?



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Thank You!



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